

The Da Vinci Institute Business Associate Framework Part 2



The Coaching Centre



Name of the CEO:	John Paisley MD Paddy Pampallis Paisley – co director and Faculty Head
Name of Company/Institution/Organisation	The Integral Coaching Centre operating as The Coaching Centre
Research Associate	Coaching
Kind of service/product offering	Coaching into Organisations Leader and Manager as Coach Executive Coaching Coaching Consultancy Integral Leadership Academic Masters in Coaching
Business Model & Objectives	TCC offers integrated coaching solutions to individuals and organisations for the express purpose of serving their leadership development and growth, and unlocking potential; We develop relationships with individuals and business organisations and grow key associations whereby we can offer coaching to support their specific initiatives in an organisation be it strategy, leadership, or any such learning intervention. We develop expert IP and are committed to actively growing the coaching profession in . Our offerings in the market place are served by research, international best practice, action learning and academic rigour in support of our client objectives, both personal and in business. Our objectives are to do excellent work in coaching to serve the development of individuals and teams, managers and leaders through the developing multi-perspective lenses and conscious practice which enables healthy leadership in service of our people and economy.
Reasons and Benefits of being a Business Associate of The Institute	We believe that we have shared values and objectives in developing skills and awakening a consciously driven people development process. There is a mutually desirable interface between coaching and the support it can offer learning and business at Da Vinci
Contact Details (E mail, telephone & web-address)	Paddy paddy@thecoachingcentre.co.za Ph 021 715 0525 Cell 082 893 3856 www.thecoachingcentre.co.za

Reap consulting



Name of the CEO:	Doug Leather
Name of Company/Institution/Organisation	REAP Consulting (Pty) Ltd
Research Associate	Customer Experience Management
Kind of service/product offering	REAP Consulting (REAP) helps business leaders design and implement customer centric business models. We offer a portfolio of tools, replicable methodologies and unique intellectual property deployed through a network of expert practitioners who support large organisations in delivering their Customer Management activity effectively and efficiently. Our solutions are based on pragmatism, robustness and the adoption of a 'lean' approach to client challenges. The solutions are backed up by thought leadership, constant innovation and validated best practice from across the globe. Our objective is to help our clients rapidly realise the financial benefits of building customer centric capability.
Business Model & Objectives	Primarily associate based business model. Small core team. Objective to add real value to clients – to inspire individuals to work and think differently in order to win in 21st century.
Reasons and Benefits of being a Business Associate of The Institute	Collaborate to introduce programmes that assist people in building and leading customer centric organisations.
Contact Details (E mail, telephone & web-address)	dougl@reap.co.za 083 3271010 www.reap.co.za

Joshua Bhengu



Name of the CEO:	Joshua Bhengu
Name of Company/Institution/ Organisation	Joshua Bhengu Consultants (JBC)
Research Associate	Economics & Educational Development
Kind of service/product offering	<ul style="list-style-type: none"> ❖ Management Consulting in areas including: <ul style="list-style-type: none"> ▪ People management ▪ Discipline handling & conflict resolution; relationship building ▪ Business strategy and policy ❖ Training and Development: <ul style="list-style-type: none"> ▪ Basics of Economics ▪ Triple Bottom Line ▪ Supervisory and management development ▪ Action Learning for Optimised On-the-job Performance ❖ Management Researching & Writing including training course and academic material development ❖ Academic Lecturing & Public Speaking; including storytelling and industrial theatre
Business Model & Objectives	<ul style="list-style-type: none"> ❖ Relevance – we tailor our business solutions around identified client needs ❖ Expertise & Knowledge –we balance our theoretical knowledge and varied operational experience with practical and results-oriented implementation ❖ Professionalism – We are detailed, thorough and methodical in everything we do ❖ Innovative Solutions – we deliver innovative solutions in everything we do
Reasons and Benefits of being a Business Associate of The Institute	<p>JBC is passionate about:</p> <ul style="list-style-type: none"> ❖ Converting theoretical knowledge into tangible organisational performance results ❖ Development of skills and management talent and expertise in South Africa ❖ Contribution towards improved economic performance in South Africa and in the African continent <p>These are the shared goals and mutual benefits between The Da Vinci Institute and JBC</p>
Contact Details (E mail, telephone & web-address)	<p>E mail: josh@joshuabhengu.com Telephone: 27 11 786 5244 (B) Cell: Joshua Bhengu – 27 76 305 1416 Web: www.joshuabhengu.com</p>



Franchise Directions



Name of the MD:	Lindy Barbour
Name of Company/Institution/Organisation	Franchise Directions
Research Associate	Franchise Development
Kind of service/product offering	Franchise Development Consulting Franchise Training (Franchisor and Franchisee)
Business Model & Objectives	To provide a total solution to the franchise sector through specialised consulting and training.
Reasons and Benefits of being a Business Associate of The Institute	First Qualification of its kind in our in our area of specialty – managing and supporting owner-operators. Provides opportunity to professionals in our sector to further their studies.
Contact Details (E mail, telephone & web-address)	011 803 0665 Office 0866 88 4890 Fax lindy@franchise.co.za www.franchise.co.za



Global Business Solutions



Name of the CEO:	JONATHAN GOLDBERG
Name of Company/Institution/ Organisation	GLOBAL BUSINESS SOLUTIONS
Research Associate	Labour Law and Human Resources
Kind of service/product offering	Labour Law and Human Resources, Training development and Consulting
Business Model & Objectives	See attached company profile
Reasons and Benefits of being a Business Associate of The Institute	Strategic advantage of being able To offer a graduated learning Matrix in labour law
Contact Details (E mail, telephone & web-address)	Johnny@iafrica.com 043 7211030 W 043 7211027 F www.globalbusiness.co.za



CPSCCL



Name of the CEO:	Dave Tootill (Director)
Name of Company/Institution/ Organisation	Centre for Professionals in Supply Chain & Logistics (Pty) Ltd, a non-profit organisation.
Research Associate	Supply Chain Management
Kind of service/product offering	Member networking and education. Formed in 2008, CPSCCL (trading as the Supply Chain & Logistics Group) has been running panel discussions and workshops.
Business Model & Objectives	CPSCCL intends to expand into the field of education with, initially, a Certificate programme in Supply Chain and Logistics. It may be that a bridging programme is also appropriate. The material is based on the many years of practical and teaching experience of the directors of CPSCCL.
Reasons and Benefits of being a Business Associate of The Institute	The SCL Certificate syllabus is complementary to other programmes at DVI. The Certificate seeks to transform individuals, organizations , dealing with management development challenges such as increasing levels of efficiency and effectiveness and developing an integrated and coordinated approach to supply chain management and the management of technology, entrepreneurship, project management, the management of innovation, the management of people and the management of systems from a management development perspective.
Contact Details (E mail, telephone & web-address)	Dave Tootill dtootill@escm.co.za 083 453 8318 www.sclgme.org

Frontier Advisory



Name of the CEO:	Dr Martyn Davies
Name of Company/Institution/Organisation	Frontier Advisory
Research Associate	Research
Kind of service/product offering	Management Consulting Research and Strategy Bespoke Africa research Corporate Advisory Capital Raising International roadshows and executive education programmes
Business Model & Objectives	Assisting South African corporate in terms of their internationalisation strategies into frontier and emerging markets
Reasons and Benefits of being a Business Associate of The Institute	1.Organising and leading international executive programmes to Asia and Africa. Access is obtained at the at the highest level in governments and the private sector. 2.Lecturing on the global environment of business -The global financial crisis -Doing business in frontier and emerging markets -Asia and Africa business strategy -The impact of the BRIC economies in in Africa 3. Research
Contact Details (E mail, telephone & web-address)	Abdullah Verachia 011 728 1516 averachia@frontieradvisory.com www.frontieradvisory.com

Profweb



Name of the CEO:	Angelo Kehayas
Name of Company/Institution/Organisation	ProfWeb (Pty) Ltd
Research Associate	Organisational Development
Kind of service/product offering	Consulting Customised Management Development Programmes
Business Model & Objectives	<p>ProfWeb is a highly networked professional services firm, which focuses in three core areas:</p> <ol style="list-style-type: none"> 1. Recruitment and contract staff 2. Consulting services 3. Capacity building <p>Our objective is to become the preferred alternative to larger, more structured service providers.</p> <p>We operate a large network of experienced and capable specialists and have developed an intelligent portal, which we plan to continue developing.</p> <p>We wish to promote the specialisation and certification of consulting professionals, to the extent that they are the preferred option for corporate buyers of professional services.</p>
Reasons and Benefits of being a Business Associate of The Institute	Academic rigour and quality control, leaves us to concentrate on what we are good at without the obstacles.
Contact Details (E mail, telephone & web-address)	akehayas@profweb.net 0832632579 www.profweb.co.za

IRCA Global



Name of the CEO:	Carel Labuschagne
Name of Company/Institution/ Organisation	IRCA GLOBAL
Research Associate	Operational Risk management in Safety, Health, Environment and Quality
Kind of service/product offering	<ul style="list-style-type: none"> • Education and Training • Behaviour Based Safety • Consulting • Legal Audits • Auditing • Software • Electronic Business management system • Harrington Quality management System • Risk assessment Software • RPL
Business Model & Objectives	IRCA shall at all times endeavour to raise the risk management performance of its clients by improving the health and safety of personnel and implementing programmes and systems that will minimize the total cost of risk while improving the quality of products and services.
Reasons and Benefits of being a Business Associate of The Institute	To provide Clients with a Suitable qualification that will address the needs and challenges that are prevalent in the Operational Risk Management Field.
Contact Details (E mail, telephone & web-address)	solutions@ircaza.com 011-2854200 http://www.irca.co.za/

ITS Learning and Development Institute



Name of the CEO:	John O'Connor
Name of Company/Institution/ Organisation	ITS Learning and Development Institute
Research Associate	Sports Management
Kind of service/product offering	HR Training and Delivery, Sports Training, Team Building Training and QMS Training
Business Model & Objectives	<p>Our organisation believes in: Putting people first; Service excellence; Discipline, and the highest level of professionalism in our interaction with clients; Working in close liaison with clients to understand their needs, products, operational scopes, organizational structures and cultures; and Establishing long-term partnerships enabling us to meet clients' short, medium and long term goals.</p>
Reasons and Benefits of being a Business Associate of The Institute	<ul style="list-style-type: none"> • Deliver training of world-class standards; • Provide an enjoyable, fun, learner-friendly training environment; • Promote social activism through instilling assertiveness, building self-esteem and enhancing problem-solving skills; • Achieve maximum knowledge retention through Outcomes-based learning; and • Motivate learners to higher levels of productivity, by improving their knowledge and capacity, in fully participatory learning interventions.
Contact Details (E mail, telephone & web-address)	Lynne Lourens lynne@itstraining.co.za 012 347 2594 www.itstraining.co.za

DMC Process Management



Name of the CEO:	Dr Jan Bosman
Name of Company	DMC Process Management
Research Associate	Supervisory Management
Kind of service/product offering	Management and Leadership Development and Consultation Education development
Business Model & Objectives	DMC specializes in the design and development of customized performance solutions for private sector clients. The business objectives include amongst other transforming people and allowing a changing of mindset within organizational environments.
Reasons and Benefits of being a Business Associate of The Institute	Reason: Jointly offering accredited and recognized business driven action learning solutions to clients Benefits: Accreditation and relevant support systems.
Contact Details (E mail, telephone & web-address)	Jan Bosman: DMC jan@dmcprocess.com Direct: +27 11 678 9434 Cell: +27 83-226 4130 Fax: +27 86 515 2165 http://www.dmcprocess.com Skype: JanPBosman





Leadership Options



Name of the CEO:	Dr. Morne Mostert
Name of Company/Institution/Organisation	Leadership Options
Research Associate	Systemic Leadership Learning
Kind of service/product offering	<ul style="list-style-type: none">•SLL Theory (Systemic Leadership Learning)•Leadership & Management Development•Psychometric Assessment•Strategy Development•HR Consulting
Business Model & Objectives	<p>To enhance the quality of leadership & management in SA through</p> <p>Associate based consulting education to medium & large companies, government departments & agencies.</p>
Reasons and Benefits of being a Business Associate of The Institute	<p>Academic accreditation of programme offerings.</p> <p>Shared networks.</p> <p>Learning.</p> <p>I just like the place & the people.</p>
Contact Details (E mail, telephone & web-address)	<p>morne@leadershipoptions.co.za</p> <p>Mobile: 082 855 7328</p> <p>www.leadershipoptions.co.za</p>

Holistic Ministries



Name of the CEO:	Prof Marius Herholdt
Name of Company/Institution/Organisation	Holistic Ministries/ Synergetica Campus
Research Associate	Wellness
Kind of service/product offering	Wellness including holistic Health Care & Counselling. Developing of Natural Remedies
Business Model & Objectives	Training & skills development Institute based on trans-disciplinary education for the furthering of Wellness on personal and social level.
Reasons and Benefits of being a Business Associate of The Institute	<ol style="list-style-type: none"> 1. Being able to provide accredited Holistic based training to suitable candidates; 2. Furthering trans-disciplinary research; 3. Being part of a bigger progressive Family of trainers 4. Finding congruence in philosophical departures
Contact Details (E mail, telephone & web-address)	synergetica.academy@gmail.com Tel. 082 907 4327 www.synergeticaacademy.com www.nha.infoat.biz